



Press release

## **Strong progression of 2009 results**

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**Boulogne-Billancourt, April 1<sup>st</sup>, 2010**

In an effort to focus on its fast-growing European activities, PROSODIE sold its North American subsidiaries in December 2009. They represented only 4% of total revenues. Revenues for European activities reached 166.2 million Euros for 2009, up 3% from 2008.

A reduction of losses in Spain (thanks to the consolidation of servicom2000 over the entire year) and a strong decline of losses for nCryptone, whose activities were halted in early 2008, have allowed the Group to increase its current operating profit. It has risen from 14.9 million Euros to 24.1 million Euros, mainly due to the positive performance of PROSODIE France within a very difficult competitive climate.

The net result is 15.9 million Euros, a very strong progression given the loss recorded on sold activities (4.2 million Euros).

In 2009, the Group did even better in terms of cash flow generation thanks to its profitability, its strict control of trade receivables and regular follow-up of invoices to be issued. The Group's net cash position climbed from 19.4 million Euros at the end of 2008 to 28.0 million Euros at the end of 2009.

The economic (ISO certification, ITIL practices), social (internal survey, employee profit sharing) and environmental (Bilan Carbone<sup>®</sup>, Cold Corridor<sup>®</sup> for green IT) policies undertaken within the scope of the company's values, in collaboration with its 860 employees, will allow Prosodie to consistently align its long-term performance on criteria that fit perfectly with its goals of growth and profitability.

Several external growth operations within Europe have been studied, but none were concluded in 2009. The Group continued to invest in R&D (more than 4,000 man / days in 2009) and in infrastructures & equipment (7.1 million Euros). PROSODIE thus provides its customers with a state-of-the-art, high-output redundant infrastructure.

In 2010, PROSODIE should return to internal growth levels in excess of 5% and uphold its good performance in terms of operating profits whilst generating sufficient cash for significant acquisitions in Europe.

The full accounts are available at [www.prosodie.fr](http://www.prosodie.fr)

### ***A propos de PROSODIE***

Opérateur de services, expert informatique et télécom, Prosodie conçoit et héberge des services en ligne multicanal pour l'accès à distance à l'information et l'échange interactif de données. Prestataire pour les grands comptes, Prosodie intervient dans les domaines de la relation client multicanal, l'infogérance d'applications et de systèmes critiques et sensibles, la téléphonie sur IP, le prépaiement et les services aux opérateurs télécoms. Présent en France et en Espagne, le groupe a réalisé, en 2009, un chiffre d'affaires de 174,2 millions d'euros et employait 863 personnes au 31 décembre 2009. Pour la 5<sup>ème</sup> année consécutive, PROSODIE a maintenu sa certification AFAQ ISO 9001 v2000 sur l'ensemble de ses activités pour la totalité de ses sites en France.

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